

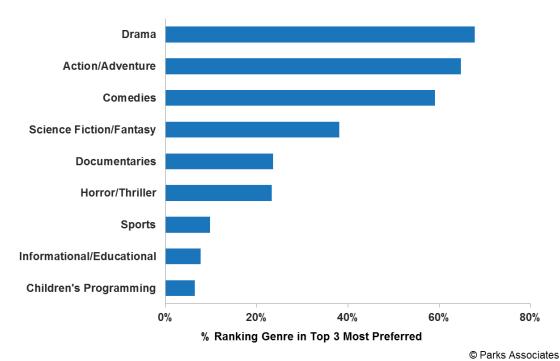
TV & OTT: Consumer Demand for Original Content

SERVICE: ENTERTAINMENT CONTENT

4Q 2018

Preferred Genre of Original Content

U.S. Broadband Households who use a Video Service becuse it offers desired Original Content



Consumer Analytics Team



Yilan Jiang, Director

Industry Analysts



Billy Nayden, Research Analyst



Brett Sappington, Senior Research Director

SYNOPSIS

Original content has emerged as a key market differentiator for OTT services as content providers like Netflix, Amazon, and Hulu aim to function more as film and television studios. Original sport-form content is also emerging as a valuable marketing tool to build audiences and drive awareness. This report assesses the consumer perception of originals in the television and OTT video space and determines the effectiveness of originals in attracting customers to subscription or ad-based video services.

ANALYST INSIGHT

"Shows like *Game of Thrones, The Handmaid's Tale*, and *Star Trek: Discovery* have set new benchmarks for quality in the original content space and have driven consumers to the respective OTT services that house this content."

- Billy Nayden, Research Analyst, Parks Associates

Number of Slides: 53



Kristen Hanich, Research Analyst







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- Key Findings and Market Impact

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- Reasons Why Consumers Use Particular Channels or OTT Services (Q1/18)
- Reasons Why Consumers Use Particular Services (Q1/18)
- Reasons Why Consumers Use Particular Services (Q1/18)

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Appendix





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ATTRIBUTES

Parks Associates 5080 Spectrum Drive Suite 1000W Addison TX 75001 parksassociates.com sales@parksassociates.com PHONE 972.490.1113 Toll free 800.727.5711 FAX 972.490.1133

Authored by Kristen Hanich, Yilan Jiang, Billy Nayden, and Hunter Sappington Executive Editor: Jennifer Kent

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